



JLS NEWSLETTER

DECEMBER 2023 EDITION

In this edition

Drumroll, please! We're shining the spotlight on Ryleigh Klimenko

Payroll. Why deal with the headache? Leave it to us!

Tax Season...are you ready for it?

Employee Spotlight It's time to meet this months JLS payroll guru, Nichole

Trivia Challenge! Get ready to exercise your brain and win big. Up for grabs is a \$50 Amazon gift card

THIS MONTH'S CLIENT SPOTLIGHT IS...

Ryleigh Klimenko w/ M3 Coaches

An international best-selling author and a revered business strategist specializing in sales. Renowned for her exceptional ability to scale businesses, Ryleigh stepped away from her corporate roles in sales training and leadership development, fueled by her passion to empower more women in the business world. Her transition marked the beginning of her own entrepreneurial journey, where she dedicated herself to growing and nurturing her venture. Today, Ryleigh's impact extends globally as she works with individuals around the world, sharing her vast expertise in business growth and scaling, and helping them achieve their own success.

Ryleigh's expertise in sales is not just about numbers; it's about a deep understanding of conversational sales and customer psychology. Her strategic approach has garnered widespread recognition, with features on prominent platforms such as Yahoo, Google, Fox News, ABC, NBC, and CBS.

At the core of Ryleigh's philosophy is the integration of nuanced sales techniques with a keen understanding of client needs and behaviors. This has made her a sought-after voice in the industry, influencing a wide audience with her innovative methods.

Beyond her media appearances, Ryleigh is the visionary behind the "Money Meets Mindset Summit," an influential event that attracted over 12,000 viewers. This summit was a showcase of her unique ability to blend advanced sales strategies with psychological insights, providing a comprehensive approach to business growth.

Looking to refine your sales strategy and master the art of conversational sales? Ryleigh Klimenko's team is ready to guide you. Take advantage of an exclusive opportunity to book a strategy session [HERE](#).



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JLS ACCOUNTING INC.
ACCURATE CLOUD BASED BOOKKEEPING

Psst!

Have you checked out our
blog yet?

PAYROLL ON YOUR NAUGHTY LIST?



Have you met the dynamic duo that is JLS Accounting's payroll department? They know handling all things payroll can be a major challenge. So, if you're considering using a payroll company or downright fed up with your current one, now's the best time to make a change!

Say goodbye to payroll headaches and hello to peace of mind! Our payroll team will handle it all, from onboarding new team members, keeping track of vacation and sick days, to issuing W2's and everything in between.

We respect your communication style, so you call the shots! Want updates on everything? Done. Prefer only hearing from us when there is an issue? No sweat. We've got this!

JLS Accounting Inc. has several payroll platforms to explore! Options starting as low as \$30 per payroll and includes up to 10 employees! Flat fee choices are also available. Ready to learn more? Schedule a consultation today!



Speaking of W2's (AND 1099's)... This is the time to ensure employees or contractors addresses/information is correct with your payroll team!

HO HO HOLD UP, ARE YOU READY FOR TAX SEASON?

At JLS Accounting, we understand the complexity of tax returns and will work with you to develop a solid tax strategy. We are here to

- Help you understand the flow of your income and deductions.
- Resolve any issues that may arise with tax notices from the IRS or State.
- Help guide you through the entire tax process.
- Maximize your refund by identifying all relevant deductions.
- Ensure that you do not overpay the IRS or State agency if you owe taxes.
- Conduct quarterly check-ins for business owners to ensure they are on track.
- Put forth all our effort to ensure your overall tax experience is smooth and enjoyable.

In 2024 JLS Accounting will be working with clients to set up an Accountable Plan!

An accountable plan (or expense reimbursement plan) can be considered as an alternative to home office deductions. Unlike self-employed individuals, a corporation or an LLC that has elected to be treated as a corporation does not qualify for home office deductions. Instead, they can reimburse employees, shareholders, and owners for the costs of a home office under an accountable plan and later deduct those expenses under the corporation's return.

This will be very beneficial for not only S Corps but also self-employed individuals and LLCs because the business can take those deductions!

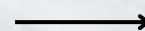


JLS Accounting can fully encompass all your bookkeeping needs including:

Tax Prep and Planning
Payroll
Sales Tax
AR/AP
Monthly Reporting
Special Projects

To schedule a demo or speak to a specialist click here!

📞 978-806-3399 📧 accounting@jlsaccounting.com 📍 Located in New Hampshire



JLS EMPLOYEE OF THE MONTH



Representing the West Coast division of JLS Accounting is Nichole!

Say hello to Nichole, our payroll superhero based in Puyallup, Washington - just a hop, skip and 30 miles south of Seattle!

When she's not busy being the queen of payroll, you can spot her hanging out with her two amazing daughters and their families, or playing fetch with her furry bestie - Lacey.

Nichole's been ruling the world of office management for 23 years, and she's rocked it in various industries - finance, healthcare, and construction. But it was during her accounting degree that she fell head over heels for all things payroll and HR. She's a true champ at navigating the complex payroll laws of different states and is even pursuing a bachelor's degree in human resources. Nichole takes pride in making payroll simple and hassle-free for everyone, and it's her passion for making lives easier that makes her a true gem in the office!

Want to meet the head of our dynamic payroll team? Feel free to reach out to her at payroll@jlsaccounting.com or (978) 806-3399 ext 209



NICHOLE HUNT

**TRIVIA TIME -
ANSWER TO WIN!**



TRIVIA QUESTION -

Correct answers added into a raffle for \$50 Amazon Gift Card!

What federal payroll taxes are employers responsible for?

EMAIL YOUR ANSWER TO
amanda@jlsaccounting.com by 12/30

Last months answer - 3/15

SOMETHING AWESOME!



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